

#### **BUSINESS ACTION PLAN**

#### **Business Name:**

# **Principle Owner:**

# **Key Business SMART Objectives:**

(to include what you want to earn working how many hours and by what date. Include personal objectives, award etc as separate objectives)

#### **Elevator Statement:**

(1 minute promotional statement)

#### **Financials:**

- Monthly running costs
- Ingredient %
- Pricing guides
- Capacity planning
- Cashflow forecasts
- Next review date

## **Brand:**

(describe your brand, your target audience and your business core values)

## **List your top USPs:**

(minimum of 3)

## **Complete a full SWOT Analysis:**

(strengths, weaknesses, opportunities, threats)

## **Marketing Plan:**

List what SMART marketing tasks you aim to complete within:

- 2 Weeks
- 4 Weeks
- 8 Weeks
- 3 months
- 6 months
- 12 months

# **Marketing Plan Template:**

DATE	TASK	Objective	Comments

# **Business Plan Milestones:**

List what SMART business objectives tasks you aim to complete within (excluding marketing):

- 2 Weeks
- 4 Weeks
- 8 Weeks
- 3 months
- 6 months
- 12 months

DATE	TASK	Objective	Comments

Date Complete:								
Date C	ompiete.							

Name of Reviewer:

**Next Review Date:**